



# Supporting research collaboration between SMEs and Academia in the Health area of FP7 **SMEs go Health**

**Dr Cristina Pascual**

National Documentation Center EKT/NHRF



# A large network at your service



- Network co-financed by the EC with the objective to promote the participation of **SMEs, universities** and other **research organisations** in the Health research sector
- **29 experts** from **27 countries**
- Greek partner: **EKT/NHRF**

# Bulding on SMEs go LifeSciences



**March 2004**

**February 2007**

**January 2010**



# Why SMEs go Health?

**How can I benefit from FP7?**



**SME**

- **Addressing the need for information and training** on the funding opportunities of the framework programme, particularly of SMEs

# Why SMEs go Health?

What are SMEs  
and where are  
they?

**Prof. Max  
Mustermann**



- **Making the expertise of Europe's SMEs and researchers more visible** in particular in New Member States and Candidate Countries

# Why SMEs go Health?

I want to submit an EU project and need university partners.

We intend to prepare an FP7 project!

What an interesting person. Let's see if we can cooperate!

SME



Prof. Max Mustermann

- Facilitating the consortium building process for FP7 projects between SMEs and academic organisations

# The activities in SMEs go Health



## Get informed and well trained on FP7 issues



- First-aid package on FP7 relevant issues for dissemination to SMEs and academic institutions
- Trans-regional information and training workshops
- SGH HELP-DESK: Individual assistance and consultation  
→ contact your national expert

Information and  
Training Workshop  
**10 March 2008**  
at World Health Care  
Congress  
**BERLIN**

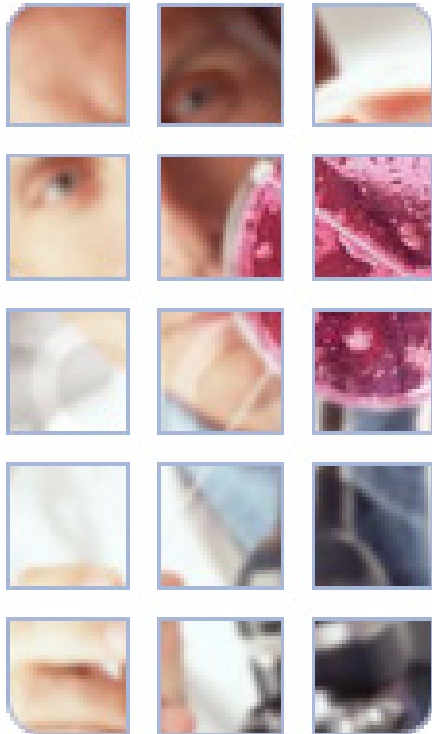
Upcoming event:  
Autumn 2008

# The activities in SMEs go Health



## Become more visible

- **DATABASE (profiles & Partner Searches)**
- 700 SME profiles will be collected
- 1000 profiles of academic research institutes will be collected





# The activities in SMEs go Health



## Find your partners for an FP7 project

- Trans-regional partnering days in cooperation with medical universities, virtual matching events and 1 international brokerage event
- Database with profiles and partner searches
- Improved electronic matchmaking tool
- Individual assistance of SMEs and researches in finding appropriate RTD partners



Partnering days  
June 2008  
**KRAKOW**  
**LONDON**

# The activities in SMEs go Health





## SMEs go Health Newsletter

Newsletter Volume 2, No 4 - February 2008

### In this issue

- Events**
  - Upcoming Events
  - 10/03/08: SMEs go Health trans-national Information and Training Workshop in Berlin
- Open Calls**
  - Status of the 2nd Call for proposals of the FP7 HEALTH theme
  - Albania to participate in FP7 on equal footing
- New profiles**
  - Year 2007 a successful start for SMEs go Health web-activities
- Tips & tricks to take part in FP7**
  - Innovation Financing in the European Medical Device Sector
  - Trans-regional Information and Training Workshop on the 7th EU-Framework Programme (FP7) in Riga
- Success Stories**
  - Interview with an FP7 evaluator

### UPCOMING EVENTS

A calendar of events is available on our website [www.smesgohealth.org](http://www.smesgohealth.org)

#### February 2008

- 2/2 : IGBF 4 Conference and exhibition** (Greece).  
An international Greek biotechnology forum.

#### March 2008

- 8/3 : RARE DISEASES: CHANNELS AND TRANSPORTERS** (Spain).  
The conference is devoted to channels and transporters involved in rare inherited diseases.
- 10/3 : SMEs go Health - Information and Training Workshop on 7th EU Framework Programme** (Germany).  
Free training by experts on How to successfully participate in FP7 research projects.
- 10/3 : World Health Care Congress Europe 2008** (Germany).  
An international forum where over 600 health leaders share best practices and successful initiatives for improved delivery and outcomes in Europe.
- 12/3 : BioSquare 2008** (Switzerland).  
A biotech partnering conference.

#### April 2008

- 4/4 : Fifth International Congress on FMF and Systemic Autoinflammatory Diseases** (Italy).  
The conference will review the current knowledge on the mechanisms of innate immunity and their relevance to the pathogenesis of autoinflammatory and other chronic diseases.

#### May 2008

- 18/5 : Sleeping beauties Workshop** (Italy).

## Promotion activities

- Website [www.smesgohealth.org](http://www.smesgohealth.org)
- Promotion leaflets
- Electronic newsletter
- Press releases
- Success stories about fruitful SME-academia collaboration → Web!

# The activities in SMEs go Health



## ■ First-aid package

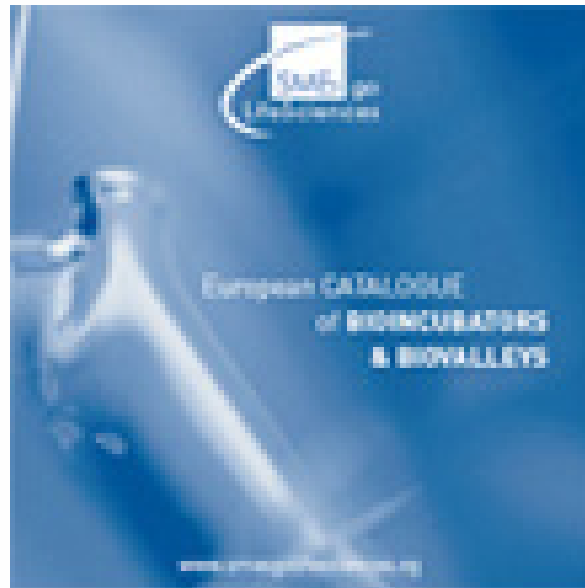
The image displays four panels of the SMEs go Health First Aid Package, each with a distinct color and a grid of medical images. Each panel includes the SMEs go Health logo, the text 'SEVENTH FRAMEWORK PROGRAMME', and the title 'SMEs go Health FIRST AID PACKAGE'.

- Panel 1 (Green background):** 1 Fp7 in General, Consortium Building and Partner Search
- Panel 2 (Dark Blue background):** 2 Optimal Proposal preparation and involvement of SMEs
- Panel 3 (Pink background):** 3 Financial Guidelines
- Panel 4 (Orange background):** 4 Intellectual Property Rights and Consortium Agreement

# The activities in SMEs go Health



- **Catalogue of European Incubators & BioValleys**



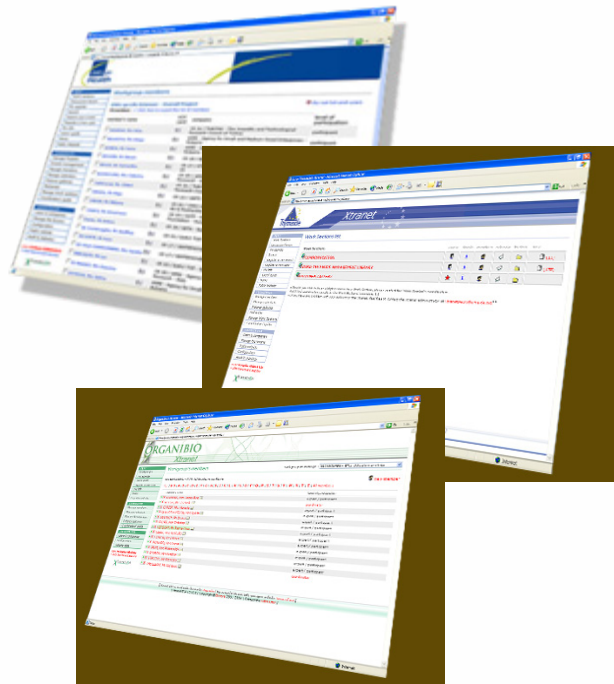
# The activities in SMEs go Health



- **Info-booklet showing the Health key actors in Bulgaria, Croatia, Romania and Turkey**



# SGH Partner Search Service



- You can identify **profiles** of SMEs and research institutes **already operating** in FP7
- You can find SMEs and research partners **ready to participate** in FP7 project
- You can enter **your own profile**, and/or project initiative

# www.smesgohealth.org



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- > Xtranet

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## Partners & National Contacts ←



FFG

### AUSTRIA

FFG

Austrian Research Promotion Agency, European and International Programmes

Sensengasse 1, A-1090 Vienna, AUSTRIA

Tel: +43-57755 4101

Ms Birgit Steininger, birgit.steininger@ffg.at

Dr Ines Haberl, ines.haberl@ffg.at



### BELGIUM

The Brussels Enterprise Agency,  
Tour & Taxis, Av. du Port 86C, b211, B12 B-1000 Brussels,  
BELGIUM

Tel: +32/2/800.00.60

Mr Manuel Fernandez, mfe@abe.irisnet.be



### BELGIUM

Euro Top

Avenue Louise 486 B14, B-1050 Brussels, BELGIUM

Tel: +32/2/6495994

Mr Jacques Viseur, jviseur@eurotop.be



### BULGARIA

GIS Transfer Center Foundation

Acad. G. Bonchev St., Block 4 1 1113 Sofa, BULGARIA

Tel: +359 2 870 6264

Mrs Nadia Antonova, antonova@gis-tc.org

Dr. Kostadin Kostadinov, kostadinov@gis-tc.org

## User menu

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## Latest News:

- > The Commission publishes the proceedings of the Workshop "SMEs in Health, opportunities during and after participation in EU funded projects"
- > [more news](#)

## Upcoming Events:

- > 21/02/2008 - Match2BioSME coaching workshop
- > 08/03/2008 - RARE DISEASES: CHANNELS AND TRANSPORTERS
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- > [more events](#)



Enter your profile



Enter your partner search



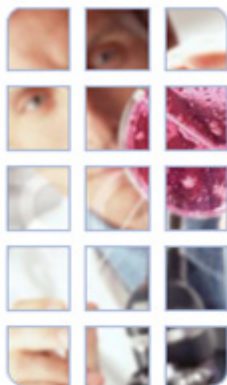
Find your project partners

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## Home



"SMEs go Health" supports the successful participation of research centers, universities and innovative SMEs in EU-funded "HEALTH" research projects.

"SMEs go Health" helps research centers, universities and innovative SMEs to find project partners, build or participate in European R&D projects in the EU-funded "Health" thematic priority of FP7.

"SMEs go Health" is an initiative of the EU Commission supported by a network of experts and NCPs in **30 countries**. It is a continuation of the "SMEs go LifeSciences" initiative in the Health thematic priority of the **EU Framework Programme 7**.

### What does SMEs go Health offer to entrepreneurs and researchers ?

- Individual assistance and consultation through its large network of National Contact Points and experts
- Information and training on EU FP7 topics in national and transnational training sessions
- Support in finding a project partner through its SME/researcher project profiles database



Enter your profile



Enter your partner search



Find your project partners

## Newsletter

Latest issue  
**February 2008**

Previous issues

## Use our partner search service

- Identify profiles of SMEs and research Institutes already operating or preparing an application to FP7.
- Find SME partners to participate in your project.



## User menu

Connected as:  
**Mrs Habegger**

- > Profile & Partner searches
- > Search in the database
- > Personal information
- > End Session

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# SGH Partner Search Service



Are you interested in participating in an FP7 project?

**Enter your profile**



Are you a coordinator or a potential participant searching for an SME to integrate in your project?

**Enter your partner search**



Are you searching information on coordinators or consortia looking for additional partners?

**Find your project partners**

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## Use our partner search service

After your registration you can use our partner search service as follows:

### Enter your profile



Interested in participation in EU research projects within the 7 th EU-Framework?

Present your companies or research institutes research field and expertise through filling the proposed profiling form! Your profile will be entered into the SMEs go Health database. This will contribute to increase your international visibility and support you to find European research partners.

### Fill the profiling form

### Enter your partner search



Are you a coordinator or an active participant of a research consortia preparing a project proposal for an open call in the 7 th Framework Programme and look for SME partners ?

Are you are a coordinator or an active participant of an already running FP7 project and would like to integrate a SME partner on a later stage of your project?

The SMEs go Health initiative can help you to find a suitable and competent SME:

### Fill the partner search form

### Find your project partners



The SMEs go Health database offers both profiles of SMEs and research institutes interested in becoming involved in FP7 research projects as well as partner searches of research consortia looking for SME partners.

**Search in the database & Find your project partners**

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Enter your profile



Enter your partner search



Find your project partners

## Search in the database

- Search for an Enterprise's or Researcher's profile
- Find a Partner search

The SMEs go Health database offers both profiles of SMEs and research institutes interested in becoming involved in FP7 research projects as well as partner searches of research consortia looking for SMEs partners.

### Search for an Enterprise's or Researcher's profile

Organisation type:

- Research Organisation & Universities
- Companies & Enterprises
- Individual
- Other

Search in SMEs organisations?  Yes  No  No Importance

Keywords

DNA proteins

Call Topics:

Topics of interest for the next FP7 HEALTH Call(s)

Country:

Display all countries

Search now

Search by ID:

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Enter your profile



Enter your partner search



Find your project partners

## Search results

22 records founds - Page 1/8 - Click the  to expand information boxes

Pages [1](#) | [2](#) | [3](#) | [4](#) | [5](#) | [6](#) | [7](#) | [8](#) |

 [Click here to search again](#)  [Export your search results](#)

### Company in Italy

Profile ID: 5

Organisation Type: Companies & Enterprises (SME)

#### Research Activities:

*DNA microarrays for human diagnostics (cancer, mutation analysis, nephro-pathology, atherosclerosis)*

*Protein chips for research and drug development, protease inhibitors*

*Microbial species-specific DNA arrays, Lacto-chip*

Keywords: Analysis of macromolecular interactions: DNA-proteins, DNA-RNA, proteins-ligands,

-  Former Participation in an FP European Project
-  Expertise Description
-  Expectations
-  Contact information

### COMPUGEN

Profile ID: 44

Organisation Type: Companies & Enterprises (SME)

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# Thank you!

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