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We Solve Hard Problems



Digital Government



Industrial Internet



Digital Health



And This is How We Do It



Software Engineering



Data-Driven Intelligence



Systems
Architecture &
Analysis

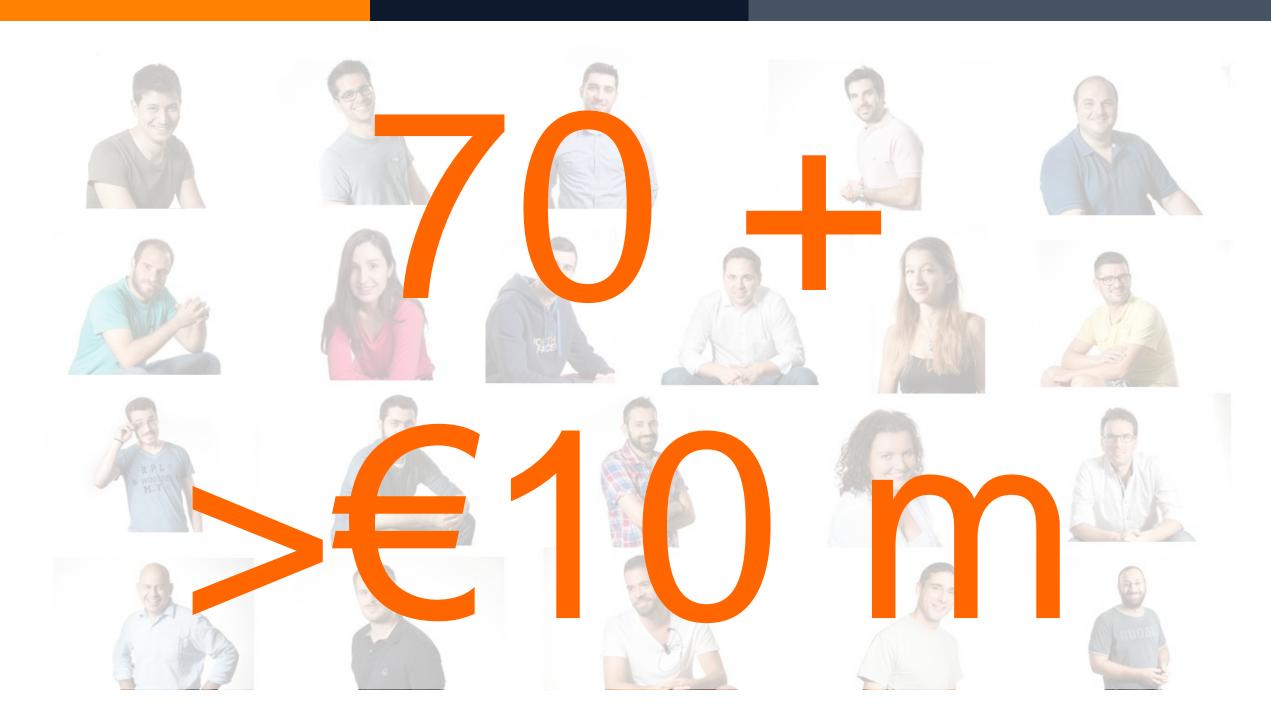


Machine Design & Control



Data Acquisition & Communication





Implementation of the Greek CRIS How did we get there?

Presented by:

Gregory Kotsikaris,

Chairman of the Board, Iknowhow S.A.



data concerning research activity
from institutions and researchers





CRISP

Current Research Information Systems



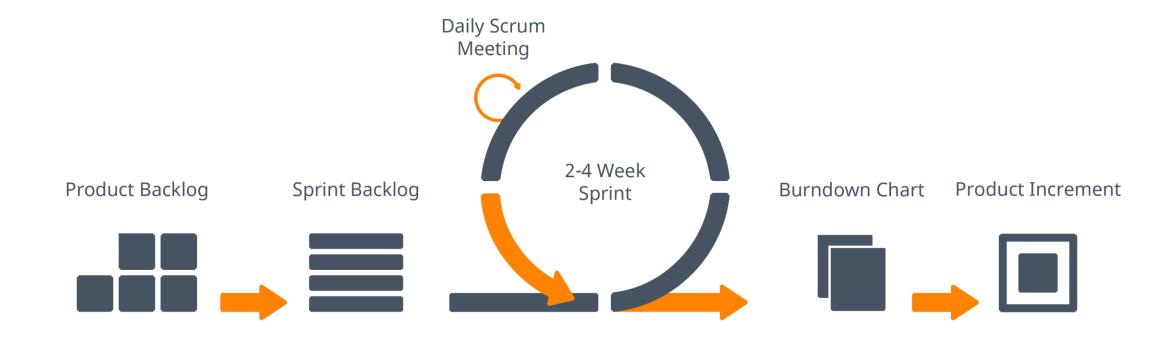


to scrum it



Scrum Methodology

An Agile framework for completing complex projects





Scrum Roles

Product Owner: Responsible for what goes into the product backlog and prioritizes it.

Scrum Master: A team facilitator. Ensures teams have what they need to get the job done. Also, sets up meetings and monitors everything.

Developers & Testers: They write code and make sure it does what it's supposed to do.



Artifacts

Product Backlog: Contains a whish list of all the User Stories of a product.

Sprint Backlogs: A list of tasks identified by the Scrum team to be completed during the Scrum sprint.

Sprint: An iteration of work during which an increment of product functionality is implemented. By the book, an iteration lasts 30 days.

Daily Scrum Meeting: A strictly 15-minutes meeting that helps set the context for the coming day's work.

Burndown Chart: The progress of the team is monitored using a Burndown Chart.

Product Increment: The sum of all the Product Backlog items completed during a Sprint and the value of the increments of all previous Sprints.





Educating iknowhow teams, CRIS, CERIF, ...



Setup system model & architecture, develop, deploy











National Hellenic Research Foundation



University of Patras

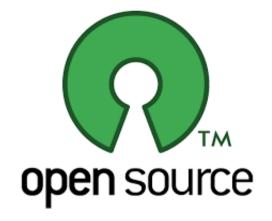


University of Macedonia















Already developed by EKT and incorporated in CRIS kernel

• CERIF Model. All CERIF entities as POJOs. 100% compliant to the latest CERIF version. Java based (Hibernate, JPA, Spring).

• CERIF Services. JPA data repositories for all entities. Common persistence and selection services



Most Sensitive & Time Consuming Parts

- Web forms: Complicated structure, Full functionality & Validations Controls
- Import XML: Detailed control scenarios, Control all CERIF entities
- Configurations / Parameterization: For all properties
- Tests & Fine tuning











Implementation of the Greek CRIS and how can this redefine the way Industry perceives Universities & Research Institutes

Presented by:

Gregory Kotsikaris,

Chairman of the Board, **Iknowhow S.A.**

Ideas

without

execution

are

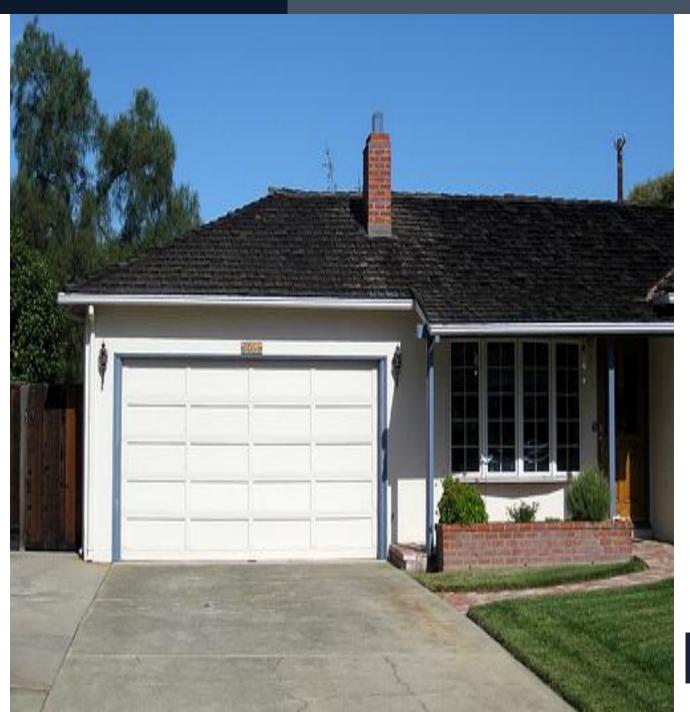
a **hobby**...





Executing ideas without profit is a good **start** ...

> Steve Job's Garage 2066 Crist Drive, Los Altos, California





iPhone Sales In Millions 60 45 55.2 30 40.0 15 20.7 11.6 1.4 2011 (to date) 2007 2008 2009 2010 **FISCALYEAR** Source: Company Reports

Ideas

Execution

Profit

Innovation



Source: http://allthingsd.com/20110725/last-years-iphone-still-selling-well/

Things to consider...

Research Institutes, Universities & SMEs

Reconsider this affair...!



Innovation definition...

Entrepreneurs:

"Innovation is **anything that makes money** [...] made in every level and in every department"

Research Institutes & Universities:

"Innovation is **the quantic step** [...] performed only by universities, research centers and large firms"

Policy Makers:

"Innovation is **dream and risk**, deriving from an excess of knowledge during research process"



Transforming
a research result
into a commercial
product is HARD....

....Well it was actually more like this...





That's how we see universities now...





That's how we should see them...

CRIS is like a chocolate box to the Industry & Investors





SMEs need universities Universities need SME's

The question is...

Do we both know WHAT we need and WHAT we offer?

Let's introduce each other again...through CRIS



How can we change perceptions?









in Gregory Kotsikaris

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