

Patenting in a Greek PRO in the field of Life Sciences

**Workshop “Intellectual Property:
From History to Policy and
Entrepreneurial concerns”**

12/02/2014

- ❖ Established at the end of 2005 (GSRT funding)
- ❖ Since 2008 operates with own funds
- ❖ So far it has
 - Drafted & Negotiated Hundreds of MTAs
 - Evaluated a few tens of technologies for their patenting potential
 - 7 patent applications (3 reached national stage)
 - Drafted & Negotiated more than 10 Licensing Agreements
 - 1 Spin off (est. 2006), evaluation of 5 more bus. ideas
 - 1 partnering event

- ❖ Who invents
- ❖ Who owns
- ❖ How much the inventor gets
- ❖ What are the obligations
- ❖ What gets funded

- ❖ Agreements/Contracts
- ❖ Invention Disclosures
- ❖ Prior Art Searches
- ❖ Freedom to Operate/ Commercial Evaluation
- ❖ Patent Strategy
- ❖ Commercialization Plan/ National Phase

- ❖ First to file ⇒ Fast
- ❖ Claims Drafting ⇒ Understand apps
- ❖ Additional Research ⇒ Refine claims
- ❖ Commercialization Plan
 - Where to file
 - How to find licensees fast
- ❖ New Trends
 - Asset Based VC funding

- ❖ Expertise
- ❖ Patent Law/Patent Office
- ❖ Mentality
- ❖ Industry
- ❖ Funding

- ❖ 2001 to 2007 there has been an increase in first filings in Life sciences in Greece
- ❖ 60% owned by individuals
- ❖ Only 42% moved to an international filing
- ❖ Ownership profile very different between Univ. & RC
- ❖ Cost very high (at VIB priority filing costs 100 – 300 €). For us from 8.000 to 2.000 €
- ❖ Greek Pharma still afraid of Drug Discovery

- ❖ IP protection ≠ Patenting
- ❖ Patenting = Commercialization
- ❖ Researchers into patenting = improved capacity to get funding
- ❖ Patents = Immaterial Assets
- ❖ Pool together resources